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## **NBF News Release**

# OFFICE BUILDING FUND OF JAPAN, INC. ANNOUNCES FIRST-HALF 2002 RESULTS

Tokyo, Japan August 20, 2002

Office Building Fund of Japan, Inc. (hereinafter "NBF", also referred to in Japan as "Nihon Building Fund toshi-hojin", TSE ticker code: 8951) today announced its financial results for the first-half 2002 (the  $2^{nd}$  fiscal period from January 1, 2002 to June 30, 2002). NBF reported total revenues of \$11,259 million, income before income taxes of \$4,493 million, net income of \$4,492 million, and earnings per common share of \$16,003.

As of June 30, 2002, NBF's total asset balance was \$278,975 million and total shareholder's equity was \$153,391 million, or \$546,460 per common share. NBF's investment properties, net of accumulated depreciation, were \$244,509 million, compared to \$225,650 million at December 31, 2001.

### First-half 2002 Highlights

### Additional Acquired Properties:

During the  $2^{nd}$  period, NBF acquired two office properties: the Sun Mullion NBF Tower (location: Osaka; acquisition price: \$10,500 million; type of ownership: fee simple; net rentable square meters: 14,210) and the Nakano-Sakaue Sunbright Twin (location: Nakano-Ku, Tokyo; acquisition price: \$8,979 million, type of ownership: condominium interests of approximately 31.6%; net rentable square meters: 12,220). First-half 2002 results include the contributions from these additional properties acquired during the period.

### NBF Portfolio Profile:

As of June 30, 2002, NBF owned or had beneficiary interests in 26 office properties containing approximately 303,000 rentable square meters of office space. As of June 30, 2002, NBF leased office space to 448 tenants engaged in a variety of businesses, compared to 411 tenants at the close of the preceding fiscal term. The occupancy rate for office

properties, meaning the ratio of leased area to rentable area, was approximately 97.4%, compared to 97.5% at the close of the preceding fiscal term.

### Cash Dividends:

In accordance with the distribution policy prescribed in our Articles of Incorporation, we distributed almost 100% of unappropriated profit for the current term (¥16,003 per common share) to our shareholders. By distributing over 90% of taxable income for the period to our shareholders and complying with other organizational and operational requirements, NBF intends to be able to deduct its cash dividends of profit from its taxable income under Japanese tax regulations (Special Taxation Measures Law Article 67-15).

### Debt Financing:

NBF obtained funding through interest-bearing debt utilizing mainly unsecured and non-guaranteed bank loans. NBF refinanced short-term loans to long-term and fixed-rate debt in order to hedge against risks related to interest rate hikes and to fix interest rates at current low levels. At the end of the period the ratio of interest-bearing debt to total assets was 36.0%, and the ratio of long-term debt to total interest-bearing debt was 66.7%.

### Credit Ratings:

NBF obtained the following issuer credit ratings as a J-REIT, which we believe helped us to diversify sources of debt financing.

| Rating Agency     | Rating Date  | Rating Summary                                 |  |  |  |
|-------------------|--------------|--|--|--|--|
| Standard & Poor's | May 1, 2002  | Long-term: A, Short-term: A-1, Outlook: stable |  |  |  |
| Moody's           | May 30, 2002 | Rating: A3, Outlook: stable                    |  |  |  |

### **Outline of Forecast for Second-half 2002**

As required by the timely-disclosure requirements of the Tokyo Stock Exchange, we announced a forecast for 2<sup>nd</sup>-half 2002 (the 3<sup>rd</sup> fiscal period from July 1, 2002 to December 31, 2002) as a part of "Kessan-Tanshin". An outline of the forecast for 2<sup>nd</sup>-half 2002 is as follows:

# Environment and Strategy:

The level of supply of new construction, large-scale office buildings in the Tokyo central business districts will be higher in 2003, which affects not only the office leasing market but also the activities of the tenants who are NBF's principal and potential customers. Based upon our estimation of the impact of such supply and the recovery of the market, we believe that there is a chance for NBF to expand its scale externally through further

acquisitions. It is also our basic strategy, due to the extreme concentration of economic activities in Tokyo, to achieve area diversification of the properties of NBF while securing the Tokyo central business districts as an important investment target. Moreover, our internal growth strategy, especially in a soft market, is to maintain relatively high occupancy rates by retaining existing tenants and to reduce rental costs.

#### Performance Forecast:

For  $2^{nd}$ -half 2002, based on operating activities of 26 office properties only, NBF forecasts operating revenues of \$11,653 million, net income of \$4,272 million, and cash dividends of \$15,220 per common share.

### New Acquisition:

On August 20, 2002, NBF announced that it will acquire condominium interest of 59.2% of Naka-Meguro GT Tower (Office Tower) from Mitsui Fudosan Co., Ltd. for \(\frac{1}{4}\)13,763 million in February 2003. Net rentable area of this property is 13,569 square meters (Total net rentable area of the Office Tower: 22,830 square meters) and its current occupancy rate is 100%.

### **About NBF**

NBF is one of the leading Japanese real estate investment corporations which was formed on March 16, 2001 as an investment corporation under the Investment Trust Law of Japan. NBF is a fully integrated, self-administered, and externally managed real estate investment company. Registration of NBF with the Kanto Local Finance Bureau of the Ministry of Finance was completed on May 10, 2001 and acquisition of office properties commenced on May 23, 2001.

As of September 10, 2001, NBF had raised approximately ¥50 billion through an initial public offering of its common shares, which are listed on the J-REIT section of the Tokyo Stock Exchange.

Office Building Fund Management Japan, Ltd. ("NBFM"), NBF's asset management company, is engaged in acquiring, owning, managing, leasing, and renovating office properties. Mitsui Fudosan Co., Ltd. currently owns 43% of NBFM, Sumitomo Life Insurance Company holds a 35% stake and 22% is owned by others.

### **Investor Relations**

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This news release contains translations of selected information described in the Financial Release ("Kessan Tanshin") prepared under the timely-disclosure requirements of the Tokyo Stock Exchange, and portions of the Financial Statements and the Performance Information Report for the period from January 1, 2002 to June 30, 2002, of Office Building Fund of Japan, Inc. prepared pursuant to the Investment Trust Law of Japan.

This English language document was prepared solely for the convenience of and reference by overseas investors and neither corresponds to the original Japanese documents nor is it intended to constitute a disclosure document. The Japanese language Financial Release and the Financial Statements and the Performance Information Report for the aforementioned period should always be referred to as originals of this document.

English terms for Japanese legal, accounting, tax and business concepts used herein may not be precisely identical to the concepts of the equivalent Japanese terms. With respect to any and all terms herein, including without limitation, financials statements, if there exist any discrepancies in the meaning or interpretation thereof between the original Japanese documents and English statements contained herein, the original Japanese documents will always govern the meaning and interpretation. None of Office Building Fund of Japan, Inc., Office Building Fund Management Japan, Ltd. or any of their respective directors, officers, employees, partners, shareholders, agents or affiliates will be responsible or liable for the completeness, appropriateness or accuracy of English translations or the selection of the portions(s) of any document(s) translated into English. No person has been authorized to give any information or make any representations other than as contained in this document in relation to the matters set out in this document, and if given or made, such information or representation must not be relied upon as having been authorized by Office Building Fund of Japan, Inc., Office Building Fund Management Japan, Ltd. or any of their respective directors, officers, employees, partners, shareholders, agents or affiliates.

The financial statements of Office Building Fund of Japan, Inc. have been prepared in accordance with generally accepted accounting principles in Japan (Japanese GAAP) which may materially differ in certain respects from generally accepted accounting principles in other jurisdictions.

Many provisions of this document contain forward-looking statements and information. We base these statements on our beliefs as well as our assumptions based solely on certain limited information currently available to us. Because these statements reflect our current views concerning future events, these statements involve known and unknown risks, uncertainties and assumptions. These forward-looking statements are not a guarantee of future performance and involve risks and uncertainties, and there are certain important factors that could cause actual results to differ, possibly materially, from expectations or estimates reflected in such forward-looking statements, including without limitation: the general economy, market conditions, financial markets including the performance of the office market, interest rate fluctuations, competition with our office properties, and the impact of changing regulations or taxation. NBF does not intend, and is under no obligation to, update any particular forward-looking statement included in this document. The forward-looking statements contained in this press release speak only as of the date of release, August 20, 2002, and NBF does not undertake to revise those forward-looking statements to reflect events after the date of this release.

# First-half 2002 Financial Highlights

The following table sets forth selected financial and operating information on a historical basis for Office Building Fund of Japan, Inc.

## **SELECTED FINANCIAL RESULTS(1)**

(Yen in million, except for per share data)

| ( ) ( ) ( )  | Off                               | ice Building Fu  | ınd of Ja | pan, Inc           |  |
|--|-----------------------------------|------------------|-----------|--------------------|--|
|  | 2002                              |                  |           | 2001               |  |
|  |                                   | 1st-Half         |           | (2)                |  |
| Operating Data:  |                                   |                  |           |                    |  |
| Operating Revenue:   |                                   |                  |           |                    |  |
| Rental   | ¥                                 | 10,427           | ¥         | 11,555             |  |
| Other rental   |                                   | 832              |           | 1,006              |  |
| Total Revenue  |                                   | 11,259           |           | 12,561             |  |
| Operating Expenses:  |                                   |                  |           |                    |  |
| Property operating, taxes and others                                   |                                   | 3,676            |           | 3,567              |  |
| Depreciation and amortization  | preciation and amortization 1,947 |                  |           | 2,170              |  |
| Asset management fees and other expense                                | 629                               |                  | 658       |                    |  |
| Total operating expenses   |                                   | 6,252            |           | 6,395              |  |
| Interest income  |                                   | 12               |           | 2                  |  |
| Interest expenses  | Interest expenses (527)           |                  |           | (570)              |  |
| Other expenses   |                                   | -                |           | (256)              |  |
| Income before income taxes   |                                   | 4,493            |           | 5,342              |  |
| Current and deferred income taxes                                      |                                   | (1)              |           | (1)                |  |
| Net income   | ¥                                 | 4,492            | ¥         | 5,341              |  |
| Earnings per share of common share (Yen):                              |                                   |                  |           |                    |  |
| Net income   | ¥                                 | 16,003           | ¥         | 22,271             |  |
| Weighted average number of shares outstanding                          |                                   | 280,700          |           | 239,087            |  |
| Per share data:  |                                   |                  |           |                    |  |
| Cash dividend (Yen)  | ¥                                 | 16,003           | ¥         | 19,026             |  |
| Balance Sheet Data:  |                                   |                  |           |                    |  |
| Current assets   | ¥                                 | 33,368           | ¥         | 30,806             |  |
| Investment properties, net of accumulated depreciation                 |                                   | 244,509          |           | 225,650            |  |
| Other assets   |                                   | 1,098            |           | 391                |  |
| Total assets   | ¥                                 | 278,975          | ¥         | 256,847            |  |
| Short-term loans   |                                   | 33,450           |           | 20,900             |  |
| Other current liabilities  |                                   | 3,459            |           | 3,026              |  |
| Long-term debts  |                                   | 67,000           |           | 58,000             |  |
| Tenant security deposits   |                                   | 21,654           |           | 20,666             |  |
| Other liabilities  |                                   | 21               |           | 15                 |  |
| Total liabilities  |                                   | 125,584          |           | 102,607<br>148,899 |  |
| Common shares, non-par value   |                                   | 148,899          |           | *                  |  |
| Retained earnings  |                                   | 4,492<br>153,391 |           | 5,341<br>154,240   |  |
| Total Shareholders' Equity  Total Liabilities and Shareholders' Equity |                                   | 278,975          |           | 256,847            |  |
| Cash Flow Data:  |                                   | 210,913          |           | 230,647            |  |
| Cash flow provided by operating activities                             | ¥                                 | 9,467            | ¥         | 7,407              |  |
| Cash flow used for investing activities                                |                                   | (20,479)         |           | (207,505)          |  |
|  |                                   | 16,227           |           | 227,765            |  |
| Cash and cash equivalents  |                                   | 32,882           |           | 27,667             |  |
| Other Supplement Data:   |                                   | 32,002           |           | 27,007             |  |
| Number of investment properties  |                                   | 26               |           | 24                 |  |
| Number of investment properties  Number of tenants                     |                                   | 448              |           | 411                |  |
| Net rentable square meter at end of the period                         |                                   | 303,485          |           | 277,054            |  |
| Occupancy rate at end of the period                                    |                                   | 97.4             | %         | 97.5 %             |  |
| Property net operating income (3)                                      | ¥                                 | 7,583            | ¥         | 8,993              |  |
| Troporty not operating meanie (3)                                      |                                   | 7,000            | <u> </u>  | 5,775              |  |

- (1) The selected financial data has been derived from the historical financial statements of Office Building Fund of Japan, Inc. based on generally accepted accounting principles in Japan (Japanese GAAP) and audited by Asahi & Co., independent auditors.
- (2) Although NBF's first fiscal period technically commenced on May 16, 2001 when NBF was established, and ended on December 31, 2001, NBF began its business operations as registered real estate investment corporation on May 23, 2001. Therefore, its practical operating period was from May 23, 2001 to December 31, 2001.
- (3) Property net operating income is defined as rental revenues, including common area charges, parking charges and other income less property operating expenses, including real estate taxes, insurance, repairs and maintenance and other property operating expenses

# **Office Properties Selected Data**

The following table sets forth selected information as of June 30, 2002 relating to the office properties in which we have invested.

| Name of Building                  | Location  | Book value<br>(Yen in millions) | Net rentable square meters | Number of tenants | Occupancy rate |
|-----------------------------------|-----------|---------------------------------|----------------------------|-------------------|----------------|
| NKK Headquarters' Bldg.           | Tokyo     | 73,425                          | 65,280                     | 1                 | 100.0          |
| Shiba NBF Tower                   | Tokyo     | 32,094                          | 24,560                     | 2                 | 99.4           |
| Shinjuku Mitsui Bldg. No.2        | Tokyo     | 16,116                          | 14,946                     | 28                | 98.9           |
| GSK Bldg.                         | Tokyo     | 15,332                          | 20,407                     | 1                 | 100.0          |
| Kowa Nishi Shinbashi Bldg. B      | Tokyo     | 13,033                          | 10,088                     | 2                 | 100.0          |
| Nihonbashi Muromachi Center Bldg. | Tokyo     | 9,896                           | 8,041                      | 8                 | 100.0          |
| Takanawa 1-chome Bldg.            | Tokyo     | 6,567                           | 10,473                     | 4                 | 100.0          |
| Mita City Bldg.                   | Tokyo     | 5,229                           | 6,002                      | 1                 | 100.0          |
| Shinjuku Yochomachi Bldg.         | Tokyo     | 2,310                           | 5,177                      | 4                 | 100.0          |
| Subtotal                          |           | 174,005                         | 164,974                    | 51                | 99.8           |
| Nakano-Sakaue Sunbright Twin      | Tokyo     | 9,403                           | 12,220                     | 1                 | 100.0          |
| Yokohama ST Bldg.                 | Yokohama  | 13,519                          | 20,064                     | 75                | 99.0           |
| Tsukuba Mitsui Bldg.              | Ibaragi   | 6,625                           | 12,649                     | 57                | 80.5           |
| Daido Life Omiya Bldg.            | Saitama   | 2,325                           | 3,604                      | 8                 | 97.8           |
| Matsudo City Bldg.                | Chiba     | 2,567                           | 4,771                      | 24                | 90.7           |
| Inage Kaigan Bldg.                | Chiba     | 1,907                           | 5,881                      | 13                | 80.1           |
| Subtotal                          |           | 36,348                          | 59,189                     | 178               | 92.6           |
| Sapporo Minami Nijo Bldg.         | Hokkaido  | 1,831                           | 5,376                      | 7                 | 97.9           |
| Sendai Daido Life Bldg.           | Miyagi    | 3,508                           | 7,510                      | 7                 | 99.8           |
| Unix Bldg.                        | Fukushima | 3,892                           | 13,478                     | 58                | 95.8           |
| Niigata Telecom Bldg.             | Niigata   | 3,903                           | 10,257                     | 34                | 96.4           |
| Hamamatsu City Bldg.              | Shizuoka  | 1,348                           | 5,152                      | 24                | 81.0           |
| Sun Mullion NBF Tower             | Osaka     | 10,781                          | 14,210                     | 29                | 95.1           |
| Sakai Higashi Center Bldg.        | Osaka     | 2,206                           | 5,360                      | 16                | 100.0          |
| Otemae Center Bldg.               | Osaka     | 1,801                           | 5,532                      | 7                 | 100.0          |
| Kyoumachibori Center Bldg.        | Osaka     | 765                             | 3,112                      | 13                | 82.6           |
| Shijo Karasuma Minami Bldg.       | Kyoto     | 1,589                           | 3,918                      | 17                | 100.0          |
| Hakata Gion 21 Bldg.              | Fukuoka   | 2,594                           | 5,417                      | 7                 | 100.0          |
| Subtotal                          |           | 34,222                          | 79,322                     | 219               | 95.9           |
| Total                             |           | 244,575                         | 303,485                    | 448               | 97.4           |